

ComSenOps

Azure cost control without disruption

Spend less on Azure – permanently.

ComSenOps helps UK organisations stop cloud cost drift by taking ownership of compute lifecycle and platform cost controls.

Finance gets predictability. Engineering keeps stability.

The problem

Azure costs tend to rise quarter-on-quarter, even when usage appears stable. This is rarely a tooling problem. It's usually caused by:

- Platform decisions being made once and never revisited
- Silent cost drift as compute generations age and pricing changes
- Optimisation treated as a one-off exercise, not an owned process
- Reports that explain overspend but don't change behaviours or defaults

Result: Finance sees a growing bill, technology is asked to “bring it down”, and nobody owns the outcome.

What ComSenOps does

ComSenOps delivers **platform-level cost control** – not dashboards, not theatre.

We reduce spend safely by:

- Establishing **compute lifecycle ownership** (preventing obsolescence-driven cost increases)
- Implementing **cost-efficient defaults and guardrails**
- Automating optimisation where appropriate (rightsizing, scheduling, drift prevention)
- Making cost control **operable** for day-to-day engineering teams

How the engagement works

1) Cost Risk & Control Diagnostic (2–4 weeks | fixed price)

Identify what's driving cost drift, where ownership is missing, and what controls will prevent regression.

You receive:

- A concise, finance-readable report (causes, risks, opportunities)
- Prioritised actions (what matters most, first)
- A safe implementation approach that protects production environments

Typical investment: £3,500–£6,000

2) Control Implementation Sprint (4–8 weeks | fixed scope)

Implement platform controls — starting with compute lifecycle and the wider cost failures it exposes where justified.

Includes:

- Compute lifecycle optimisation and automation
- Guardrails & governance improvements that stick
- Cost drift prevention mechanisms embedded into delivery processes

Typical investment: £10,000–£20,000

3) Ongoing Cost Stewardship (optional | monthly retainer)

Continuous stewardship to keep savings from evaporating as platforms and pricing evolve.

Includes:

- Periodic optimisation updates and lifecycle reviews
- Named accountability for preventing regression

Typical investment: £1,500–£3,000/month

What this is (and isn't)

This is: outcome-led cost control, implemented safely at platform level.

This is not: a dashboard, a one-off audit, a tool resale, or “an extra pair of hands”.

Best fit

- Established Azure estates with a rising bill (typically £30k–£500k/month)
- Finance-led cost pressure with technology teams focused on stability
- Organisations that want **lasting** savings, not temporary wins

Next step

If Azure spend is increasing without clear ownership, a short conversation is usually enough to confirm fit and likely quick wins.

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